

TO S. Maier
The Ivy Network Corp

FROM 22 E. 42nd St. NEW YORK 10017
RADIO CHICAGO
TIME International SAN FRANCISCO
SALES LOS ANGELES

SUBJECT: Inquiries

DATE: Aug. 15, 1972

FOLD ↑

Dear Sandy: Yesterday we visited with Daniel & Charles and reviewed the various stations on the brochure. They would not divulge the the client, except that it was in the line of an intangible. They only will concentrate on the stations in N.Y., N.J. and Pa. Also wanted to know about their FM status, which we listed where applicable, but emphasized that this would be only as freebies.

Today received inquiry from Vansant Dugdale, Balt., regarding a problem they had with Campus Radio. I clarified that we did not represent any Campus stations under their wing, but that we had the exclusive representation of the Ivy Network. Reviewed what we had, and sent them brochure. By the way, please send me a few more, as I only have two left.

PLEASE REPLY TO →

SIGNED

Regards,
Hank

PS: Back in January 31, we wrote you regarding a phone inquiry from a gentlemen named Charles Pankus of Pankus Enterprises, wanting info on four stations.

After receipt of your Feb. memo, we wrote as per attached. I'm wondering whether he placed directly, and if there is any way that you can check.

HF /hf

HF

DATE

SIGNED

NEW YORK 10017

22 E. 42nd St.

NEW YORK 10017

NEW YORK 10017

RADIO

TIME

SATIS

The Ivy Network Corp

Industries

Jan. 15, 1972

Dear Sandy:

Yesterday we visited with Daniel & Charles and reviewed the various stations on the brochure. They would not divide the client, except that it was in the line of an intangible. They only will concentrate on the stations in N.Y., N.J. and Pa. Also wanted to know about their stations, which we listed where applicable, but emphasized that this would be only as freebies.

Today received inquiry from Vincent Dugale, Bait, regarding a problem they had with Campus Radio. I clarified that we did not represent any campus stations under their name, but that we had the exclusive representation of the Ivy Network. Reviewed what we had, and sent them brochure. By the way, please send me a few more, as I only have two left.

Regards,
 Hank

PS: Back in January 31, we wrote you regarding a phone inquiry from a gentleman named Charles Finkens of Campus Enterprises, wanting info on four stations. After receipt of your Feb. memo, we wrote as per attached. I'm wondering whether he placed directly, and if there is any way that you can check.

BT

17 Apr